

## KEY FIGURES UNICO MEMBER BANKS 2008



Key figures Unico Member Banks 2008 <sup>1)</sup>	Crédit Agricole Group	DZ Bank/ Geno Group <sup>2)</sup>	Iccrea Group	Pohjola Group	Rabobank Group	Austrian Raiffeisen Banking Group <sup>4)</sup>	BCE/ Caja Rural Group	Raiffeisen Schweiz	Unico Banking Group
Balance sheet total (bn)	1.784	1.024,8	162,6	75,7	612,1	265,3	69,7	132	4.126,2
Loans, advances (bn)	717,3	547,9	114,7	51,0	408,6	193,4	52	109	2.193,9
Deposits and savings (bn)	527,9	567,4	133,5	34,5	304,2	204,7	51	104	1.927,2
Equity, including reserves (bn)	69	38,4	17,1	5,2	33,5	12,8	5,3	8	189,3
Net result before tax (mln)	3.871	77	1.425	372	2.754	891,1	472	682	10.544,1
Capital Adequacy Ratio %	9,9	12,3	14,6	12,7	13	10,8	11,2	7,34	n.a.
Staff	164.103	186.479	31.000	12.615	60.568	86.600 <sup>3)</sup>	12.400	9.133	562.898
Outlets	11.550	13.586	4.101	604	1.112	2.236/3.251 <sup>4)</sup>	3.600	784	38.588
Regional / local banks	39 / 2.549	1.196	432	227	153	8/541	72	367	3027
Number of customers (mln)	58 <sup>5)</sup>	30	5,5	4,1	10	4	6	3,2	120,8
Domestic Market Share %:									
Credit	27	16,7	7,4	32,1	30	24,6	5	14,7	24,2 <sup>6)</sup>
Savings and deposits	29	19,3	8,9	33,8	43	28,6	6	19,7	22,3 <sup>6)</sup>

### Notes:

1) figures provided by the member banks

2) DZ BANK / Geno Group: consolidated figures prepared by DZ BANK and BVR

3) including the network banks in CEE and other foreign operations.

4) Austria/CEE and other foreign operations

5) customers over the world

6) estimate